



DIPLOMA
January – June

Sessional Examination
IS 122 - Business Information Systems

BOTSWANA OPEN UNIVERSITY

**Diploma in Business Management/
Diploma in Human Resource Management**

Business Information Systems

IS 122

Sessional Examination

Marks: 100

Duration: 3 Hours

Instructions:

- This examination paper comprises of **Three** sections: **A, B** and **C**
- Answer **ALL** the questions
- Start a question on a new page
- Write legibly in grammatical English



SECTION A: MULTIPLE-CHOICE QUESTIONS

[20 MARKS]

Answer all the questions by choosing the best answer from the alternatives given.

1. _____ comprise resources that make up a computer based information system.
 - a) Database, hardware and procedures
 - b) People, procedures and training
 - c) Training, documentation and people
 - d) Hardware, database and server

2. _____ are examples of 'data'.
 - a) Gender, name and age
 - b) Book, title and register
 - c) Book, file and folder
 - d) Age, name and database

3. The term 'management information system' designates a specific category of information systems serving_____.
 - a) Integrated data processing throughout the firm.
 - b) Transaction process reporting.
 - c) Employees with online access to historical records.
 - d) Middle management functions.

4. Which one of the following is an attribute of a legacy system?
 - a) They are small software system in an organisation
 - b) They are cheap to maintain
 - c) They are outsourced systems
 - d) They have no up to date documentation



5. _____ is not an internet terminology.
- a) Uniform Resource Locator (URL)
 - b) Web browser
 - c) Mail Merge
 - d) Email
6. _____ is not a database type.
- a) Operational
 - b) External
 - c) Internal
 - d) Distributed
7. Calculating gross pay for hourly workers falls into which category of decision-making?
- a) Structured
 - b) Documented
 - c) Unstructured
 - d) Semi structured
8. A system is _____.
- a) A group of hardware and software networked together
 - b) Interrelated components working together towards a common goal
 - c) A group of computer networks enhancing security
 - d) Accounting systems that facilitate payroll generation
9. An information system can enable a company to focus on a market niche through _____.
- a) Complex trend forecasting
 - b) Tailoring products to the client
 - c) Intensive product trend analysis
 - d) Intensive customer data analysis



10. The three principle levels of hierarchies within a business organisation are _____.

- a) Management, knowledge workers and service workers
- b) Senior management, middle management and operational management
- c) Management, data workers and operational management
- d) Senior management, middle management and service workers

11. According to Michael Potter' generic strategy, segmentation is when _____.

- a) A company aims to the lowest cost producer
- b) A company tailors its offering to that of particular customer(s)
- c) A company makes its products unique
- d) A company passes cost saving to customers in the form of low prices

12. Virtually all expert systems deal with problems of _____.

- a) Associative data
- b) Classification
- c) Logic and control
- d) Unstructured decision-making

13. _____ is not a desirable quality of information.

- a) Accurate
- b) Encrypted
- c) Economical
- d) Relevant

14. The average number of tickets sold daily online is an example of _____.

- a) Input
- b) Raw data
- c) Meaningful information
- d) Output



15. Which one of the following is an attribute of a legacy system?

- a) They are small software system in an organisation
- b) They are cheap to maintain
- c) They are outsourced systems
- d) They have no up to date documentation

16. _____ requires a central controller hub.

- a) Bus Topology
- b) Mesh Topology
- c) Star Topology
- c) Ring Topology

17. _____ is not a component of a decision support system (DSS).

- a) Sensitivity Resources
- b) People Resources
- c) Model Resources
- d) Data Resources



18. _____ is not a category of e-commerce.

- a) Business to Business (B2B)
- b) Business to Consumer (B2C)
- c) Government to Business (G2B)
- d) Consumer to Consumer (C2C)

19. A system is _____.

- a) A group of hardware and software networked together
- b) Interrelated components working together towards a common goal
- c) A group of computer networks enhancing security
- d) Accounting systems that facilitate payroll generation

20. TPSs are the basic business systems that serve _____ level of the organisation.

- a) Senior management
- b) Middle management
- c) Operational
- d) Knowledge management



SECTION B: SHORT ANSWER QUESTIONS [30 MARKS]

This section contains six questions. Answer all questions.

QUESTION 1

Describe any three (3) advantages and disadvantages of the internet. **(6 marks)**

QUESTION 2

Explain how Information Technology/Systems support a company's business processes and decision-making and give it a competitive advantage. **(6 marks)**

QUESTION 3

Using examples, distinguish between data and information. **(4 marks)**

QUESTION 4

Briefly explain any three (3) primary value chain processes. **(3 marks)**

QUESTION 5

Outline the role of customer relationship management (CRM) system in a business organisation. **(5 marks)**



QUESTION 6

Explain any three (3) benefits business organisations derive by implementing intranet(s).

(6 marks)

SECTION C: ESSAY-TYPE QUESTIONS

[50 MARKS]

This section contains five questions. Answer all the questions.

QUESTION 1

Using diagrams, explain how the following network topologies function:

a) Star topology **(5 marks)**

b) Ring topology **(5 marks)**

QUESTION 2

Explain any five (5) benefits of database management approach to data management in a business organisation. **(10 marks)**



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QUESTION 3

Enterprise Resource Planning (ERP) system is the backbone of e-business". Discuss.

(8 marks)

QUESTION 4

Discuss the five (5) types of data.

(10 marks)

QUESTION 5

Explain any four (4) of Michael Porter's competitive forces.

(12 marks)

END OF EXAMINATION PAPER